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Message Text

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15
ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-11 RSC-01 XMB-07 TRSE-00 AID-20

OMB-01 /051 R

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DRAFTED BY COM/OED/MEPD/JRHEAGEN/MJJ
APPROVED BY EB/OCA/REP:GPWILSON
COM/OED/MEPD/JMSANDS, DIRECTOR
STATE/AF/W:D.K. RAMSEY
---------- 084205
R 191954Z SEP 74
FM SECSTATE WASHDC
TO AMEMBASSY COTONOU

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E.O. 11652:N/A
TAGS: BEXP, DM
SUBJECT: MAJOR PROJECT - NEW AIRPORT AT COTONOU

REF:(A) COTONOU A-58 7/3/74
(B) STATE A-5934 7/26/74

REF B REQUESTED ANY ADDITIONAL INFORMATION ON
DAHOMEY'S PLAN FOR THIS AIRPORT. AIRWAYS ENGINEERING
CORP. OF WASHINGTON, D. C. HAS REQUESTED THE FOLLOWING
SPECIFIC INFORMATION.

1. WHICH OFFICE IN THE GOVERNMENT OF DAHOMEY IS IN
RESPONSIBLE CHARGE OF THE PROJECT?

2. WOULD THEY BE INTERESTED IN A LOAN FOR THE
FEASIBILITY STUDY AND PRELIMINARY ENGINEERING, WHICH
WOULD PROVIDE THEM WITH A REPORT UPON WHICH DESIGN
AND CONSTRUCTION FINANCING COULD BE OBTAINED?(SUCH AN EXIM
LOAN WOULD PROBABLY BE FOR A PERIOD OF 3 YEARS AT AN
AVERAGE RATE OF INTEREST OF 8-9 PERCENT AND COULD BE
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ROLLED INTO A LONGER TERM LOAN FOR CONSTRUCTION.)

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3. WOULD AIRWAYS BE CONSIDERED ELIGIBLE FOR THE STUDY?

4. WHAT IS THE TIME LIMIT ON SUBMITTAL OF A PROPOSAL?

5. CAN THE WORK ELEMENTS OF THE STUDY BE MODIFIED TO FIT EXIM BANK REQUIREMENTS FOR DESIGN AND CONSTRUCTION FINANCING?

6. WHAT IS THE ATTITUDE OF THE DAHOMEY GOVERNMENT TOWARDS AMERICAN FIRMS? (WE UNDERSTAND FROM THEIR EMBASSY HERE THAT AMERICAN FIRMS ARE ACTUALLY PREFERRED FOR THIS JOB, BUT WOULD LIKE CONFIRMATION OF THIS). OR IS THE SITUATION AN UPHILL BATTLE AGAINST FRENCH INFLUENCE AND PROPOSALS?

7. DOES OUR EMBASSY RECOMMEND THAT WE PURSUE THIS FURTHER? IF SO, WHAT ACTIONS SHOULD WE TAKE IN ORDER TO GET OUR QUALIFICATIONS AND OUR PROPOSAL FAVORABLY CONSIDERED BY THE GOVERNMENT OF DAHOMEY.

ANY INFORMATION RESPONSIVE TO THESE QUESTIONS WILL BE APPRECIATED.
KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 19 SEP 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: cunninfx
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE206622
Document Source: CORE
Document Unique ID: 00
Drafter: OED/MEPD/JRHEAGEN/MJJ
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740264-0463
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740931/aaaaazso.tel
Line Count: 85
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: A) COTONOU A-58 7/3/74
Review Action: RELEASED, APPROVED
Review Authority: cunninfx
Review Comment: n/a
Review Content Flags:
Review Date: 28 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28 AUG 2002 by boyleja>; APPROVED <04 MAR 2003 by cunninfx>
Review Markings:

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30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT - NEW AIRPORT AT COTONOU
TAGS: BEXP, DM
To: COTONOU
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

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